

OneHQ IT PROCUREMENT.

Are you confused by the myriad of specifications that differ from the same looking product?

Can you afford to spend time taking phone calls, reading e-mails and meetings with IT vendors to try and figure out who is giving you the best solution?

At OneHQ we help clients cut through the marketing with expert and truly unbiased guidance when businesses need to purchase hardware and/or software. Our IT procurement services help negotiate cost savings, as well as get better terms for new software acquisitions and renewals, or expansion of software agreements.

We understand that when it comes to buying technology, there are many choices. OneHQ has been purchasing IT products for our clients for over a decade, and if we weren't the best at sourcing IT products for our customers, we would have abandoned this competitive market long ago, like so many of our competitors.

We put our wealth of experience to use, every day as we help our clients save time, save money and make the right IT purchasing decisions.

How can I tell these offerings apart?
They all seem the same.

Will the equipment I'm investing in be around for the long term or is it about to be replaced?

How do I know I'm getting the best deal?

Am I buying too much or just enough?

Does leasing this equipment make sense for my business?

HERE'S HOW WE CAN HELP.

PRICING & LOGISTICS

- All the selection in the world would do us no good if our prices weren't where they need to be. We know pricing will always be one of the most important factors in your buying decision. Fortunately, our longevity in the industry has earned us the clout needed to negotiate better prices than even our largest competitor and subsequently earn your business.
- OneHQ understands that sourcing IT products is not all about the purchase. Quite often it's about logistics. It's about getting the right products, configured, bundled, labeled, re-packaged (with instructions, if needed), delivered to multiple offices on a timely manner and having technical support available to get you up and running quickly. This is where we excel. Let OneHQ assist you with your next roll out and experience the difference.

AUTHORISED DEALER

- There are many ways of sourcing products through non-traditional channels allowing many companies to sell products they are not authorized to sell. At OneHQ, we have a highly trained IT procurement department allowing us to maintain authorizations from Fortinet, Microsoft, IGel, Eset, Vmware, Hewlett Packard, Barracuda, Lenovo, and many more. If you're not sure that buying from an authorized source will make a difference, just ask anyone who bought from an unauthorized dealer and then had something go wrong with the product a few weeks later.



CONNECT WITH US TODAY TO GET STARTED - OUR TEAM CAN HELP.

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